



The Retail Pulse



Retail Expertise In Action

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RNI

January 2010



This month on the Retail News Index, all categories besides Clothing & Footwear experienced positive increases against the 2005 base figure.

It should be noted that Household Goods experienced a 2610.6% increase, largely due to the poor trading performances reported within that sector the previous year. Click through to the website to see the full Retail News Index report for further explanation.

FSP on average review over 350 unique items of retailer news. Each article is then scored according to sentiment. RNI is the sum of these scores, indexed against 2005 and averaged over a three month period. The RNI time series for all retailers starts from May 2002.

Please note that in November 2009, certain aspects of the methodology used to create the Retail News Index were altered. Reports for the previous months, adjusted, can be found in the Archives section of the website.

The SnapShop Retailer Database By FSP



Realtime Retailer Research

Find out more at snap-shop.co.uk/freezezone

Geoffs View

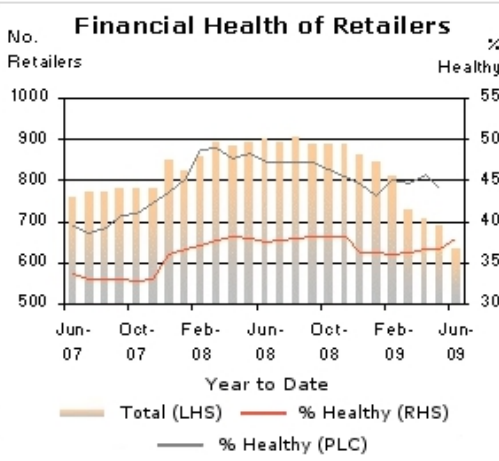
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FSP's Accounts Barometer monitors retailers to assess their financial health.

The latest data available for All Retailers are at June 2009, when the percentage of UK high street retailers deemed to be healthy was 38%. Compared with 2007, retailers' financial health is generally better, but the barometer shows that despite the PLCs being in a consistently healthier position, there is no definite upward curve yet.

Retail Burn



Our new-look Retail Burn is beginning to show a steady trend, with a Supermarket taking the top spot yet again. A successful run of voucher offers and great Christmas trading results pushed **Asda** to the top, closely flanked by the expanding **Greggs**, people 's favourite **John Lewis** and its soon-to-be-public food arm **Waitrose**.

Unfortunately for **Mitchells & Butlers**, they currently sit as the most negatively talked about retailer during the last month, no doubt due to the ongoing board room battles with major shareholder Piedmont. Also ranking highly on the negativity scale are **Alexon**, who are currently disposing of some stores, and **Matalan**, for which offers are being withdrawn left, right and centre.

Hot 100



The Hot 100 at the end of 2009 include; **Brora** , **Louis Vuitton**, **Jollies**, **Delifrance**, **Marks & Spencer**, **Clarks**, **Dunelm Mill**, **Iceland**, **Russell & Bromley**, **G-Star** , and **Mountain Warehouse**.

These highly sustainable businesses have consistently delighted their loyal customers, have prudently managed their finances and have cautiously expanded, maintaining their appeal...

FSP Focus

Much of the information contained within The Retail Pulse is derived from FSPs Retail Database service, **SnapShop**. The *one-stop retail intelligence service* is available from as little as £96 +VAT, and is a great research tool for the **property** and **finance/investment** industries, **retail suppliers**, **retailers themselves** and **town and shopping centre managers**, to name but a few.

Site features include;

- Retailer profiles
- Contacts information
- Official retailer accounts
- Store profile information
- Sales result - week, quarter, half year and annual
- Press articles dating back 3 years
- Store rent information
- UK retail statistics
- Irish retail statistics
- Economic indicators

And from Summer 2010, SnapShop Members will get all this plus;

- New list options:
 - Create favourite retailer lists
 - Print your search results
- Enhanced search facilities;
 - Search for Top 500 retailers
 - Search by Sales Densities
 - Search by Turnover
- Additional News Services
 - View our news article archive in date order
 - Set up email alerts, detailing when your favourite retailers have been in the news, filed new accounts or have gone into or out of administration

Buy now, and get the upgrades at no extra cost!

What is Retail Pulse?

Retail Pulse is a free monthly publication that highlights information available at www.fspretail.co.uk.

Helping clients make best use of their retail property is FSP's role, and although all property is location-specific, its best use is affected by industry-wide trends. FSP maintains unique measures of trends in UK retail property, and it's proven that monitoring existing trends improves the understanding of likely future ones.

FSP measures are focused on patterns in retail performance, and are therefore designed to supplement the standard property driven measures. Interpretation of all these data is the FSP business, contact us for information.

Like the new look of The Retail Pulse? [Email and tell us!](#)



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Retail Pulse data derived from Snap-Shop.co.uk

